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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1989

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 5, 1989 through August 7, 1989) and cumulatively (September 1, 1988, and August 7, 1989).

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/89 THROUGH 8/9/89

CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	153	1353	$23915	$24963	$28500	$24000	$19404	645	6802	$23461	$25223	$27240	$24000	$18113
BUSINESS ADMIN (INCL MGMT	46	751	21516	22786	28000	19647	16000	197	2163	20233	22450	27000	19493	15000
DISTRIBUTION MANAGEMENT	1	16	12000	23003	*	*	*	2	98	13500	24211	*	*	*
ECONOM & FINANCE (BANKING	131	882	23704	24865	29400	24000	16992	342	3043	23248	24710	29004	24000	16800
HOTEL/RESTAURANT MGMT.	+	75	+	19324				58	199	19546	19657	22000	19200	17500
HUMAN RSRCS (incl LABOR R	6	61	22683	22410	*	*	*	14	197	23665	22842	*	*	*
MANAGEMENT INFO SYSTEMS	5	153	20751	26473	*	*	*	20	667	26836	26772	31920	28400	20000
MARKETING/MARK MGMT (RESR	69	514	21963	22340	28920	20604	14400	216	2119	22523	22479	28920	22000	17496
REAL ESTATE	2	8	28000	23499	*	*	*	5	28	28800	23551	*	*	*
COMMUNICATIONS														
ADVERTISING	3	37	23267	19952	*	*	*	8	112	21300	19560	*	*	*
COMMUNICATIONS	13	145	24146	20937	*	*	*	68	443	21821	20819	27500	21500	16800
JOURNALISM	10	63	21279	21042	*	*	*	23	183	19233	20085	27000	18000	14410
TELECOMMUN/BROADCASTING	4	19	31250	22842	*	*	*	8	73	27500	20176	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	33	211	19620	19119	21700	19700	17780	119	594	19129	18767	21900	19554	15300
PRE-ELEMENTARY EDUCATION	+	7	+	18176				+	17	+	17016			
PHYSICAL EDUCATION	7	29	20812	19914	*	*	*	17	64	18991	19583	*	*	*
SPECIAL EDUCATION	9	32	19888	19639	*	*	*	53	120	19385	19815	21500	18900	17000
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	24	+	19206				+	48	+	18931			
TEXTILES & CLOTHING	+	28	+	19037				+	126	+	19742			
MERCHANDISING MANAGEMENT	+	22	+	19723				+	72	+	19539			
HUMANITIES														
FOREIGN LANGUAGES	4	36	20626	21836	*	*	*	7	91	20286	21129	*	*	*
LETTERS (incl English, Li	9	172	21776	21614	*	*	*	17	361	19484	20951	*	*	*
VISUAL & PERFORMING ARTS	16	56	18354	19855	*	*	*	26	133	17788	18838	21000	17937	15000
HUMANITIES - OTHER	3	47	17708	20840	*	*	*	11	158	18385	22364	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	5	24	25500	23843	*	*	*	6	88	24584	21427	*	*	*
HISTORY	5	141	24899	24612	*	*	*	14	227	21503	23348	*	*	*
POLITICAL SCIENCE/GOVT	6	180	20966	24510	*	*	*	18	370	19019	23280	*	*	*
PSYCHOLOGY	8	125	21943	20021	*	*	*	26	354	19546	19400	24000	17250	12000
SOCIOLOGY	2	23	24252	18821	*	*	*	11	109	17895	18979	*	*	*
SOCIAL SCIENCES-OTHER	18	127	22209	23765	*	*	*	35	223	20327	22232	24600	19493	13513
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	92	25526	29473	*	*	*	26	525	28662	29433	30852	28500	26640
AGRICULTURAL	+	1	+	27800				1	30	30600	26045	*	*	*
ARCHITECTURAL	1	12	18600	24648	*	*	*	6	43	24947	25530	*	*	*
BIOENGINEERING & BIOMEDIC	9	21	29278	29133	*	*	*	10	47	29350	28581	*	*	*
CHEMICAL	65	361	33123	32952	34900	33300	32220	373	2121	32707	32949	34500	33000	31200
CIVIL	51	359	26401	27986	32718	25344	22308	236	1444	26606	27046	32500	26000	21999
COMPUTER	25	122	29046	29591	32100	30600	23500	70	593	28768	30244	32100	30000	24000
ELECTRICAL/ELECTRONIC	145	1071	29458	30387	33504	30720	25200	594	4352	29860	30594	33000	30600	25000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	12	216	$27508	$29136	*	*	*	57	962	$29583	$29660	$31800	$30000	$25308
MECHANICAL	107	831	29920	30310	$33000	$30120	$26496	462	3870	30188	30490	33100	30600	26800
METALLURGICAL	1	17	30160	29462	*	*	*	52	274	30142	30631	32400	30080	28000
MINING (INCL GEOLOGICAL)	1	2	30000	26000	*	*	*	13	34	27739	26790	*	*	*
NUCLEAR	2	6	28353	26028	*	*	*	3	59	27902	30747	*	*	*
PETROLEUM	7	48	33915	32304	*	*	*	45	165	34663	32789	36000	35400	30000
TEXTILE	+	+	+	+				+	46	+	26633			
ENGINEERING TECHNOLOGY	62	237	28744	28386	32400	28450	25200	138	627	28721	28342	32400	28500	25200
INDUSTRIAL TECHNOLOGY	32	69	27763	26828	30000	27492	26496	66	153	27549	26731	30000	27492	25992
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	7	37	19131	20865	*	*	*	29	86	22112	22182	29700	21120	18000
ANIMAL SCIENCES	7	12	19261	19226	*	*	*	20	35	20024	19328	23000	19746	15738
PLANT SCIENCES	10	21	17240	17635	*	*	*	12	30	17599	18354	*	*	*
NATURAL RESOURCES	3	14	15706	20916	*	*	*	4	27	16880	21256	*	*	*
OTHER AGRICULTURAL SCIENC	3	13	21667	21337	*	*	*	49	81	22502	21605	26000	23000	16000
COMPUTER SCIENCE														
COMPUTER SCIENCE	83	510	29949	28906	33360	30600	25992	248	1726	29224	28659	32760	29832	24000
COMPUTER PROGRAMMING	3	20	27267	25985	*	*	*	3	138	27267	28316	*	*	*
INFORMATION SCIENCES & SY	23	82	23854	24675	26196	24996	16992	68	427	23288	26428	27600	24996	16992
SYSTEMS ANALYSIS	1	4	24000	26684	*	*	*	2	29	24252	28833	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	2	15	21750	23980	*	*	*	4	96	20235	24416	*	*	*
HEALTH SCIENCES	13	27	24038	22196	*	*	*	31	61	20526	21480	28000	18500	16000
NURSING	9	111	22521	25169	*	*	*	26	334	21726	24915	26232	20000	18000
PHARMACY	16	198	39155	37727	*	*	*	16	308	39155	36815	*	*	*
SCIENCES														
ACTUARIAL	+	30	+	23081				+	62	+	26778			
ARCHITECTURAL & ENVIRONME	1	88	20000	24986	*	*	*	4	120	19390	24660	*	*	*
BIOLOGICAL	2	57	19000	22098	*	*	*	7	126	26429	21495	*	*	*
CHEMISTRY	4	55	26496	25361	*	*	*	14	188	25283	26307	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	10	27300	23579	*	*	*	9	29	24407	23674	*	*	*
MATHEMATICS	15	150	22374	25783	*	*	*	43	395	23058	26407	30000	24000	16000
PHYSICS	2	17	25000	27199	*	*	*	10	68	26704	28022	*	*	*
OTHER PHYSICAL & EARTH SC	2	10	18500	22100	*	*	*	8	25	18591	22537	*	*	*
TOTALS	1299	10307						4725	39018					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	105	976	$23534	$25551	$28000	$24000	$19488	507	5468	$23644	$25727	$27500	$24000	$19488
ACCOUNTING (PRIVATE)	46	396	24760	23587	28200	24996	19488	146	1516	22812	23517	27492	23750	18000
COMMERCIAL BANKING (CNSMR	12	120	21849	22113	*	*	*	32	370	21760	21676	24492	20800	15000
COMMERCIAL BANKING (LENDG	8	76	20954	22381	*	*	*	22	299	21623	22835	27144	20800	13992
INVESTMT BANKING (CORP FN	24	63	25484	26404	29004	24996	20004	34	141	25501	26750	27996	25896	20004
INVESTMT BANKNG (M & A)	+	3	+	27167				+	31	+	29097			
INVESTMT BANKG (REAL EST)	6	14	17300	19657	*	*	*	10	27	17940	22574	*	*	*
INVESTMT BANKG (SALES & T	2	18	18000	26728	*	*	*	5	50	20401	24266	*	*	*
FINANCIAL/TREASURY ANALYS	24	418	24578	27264	29196	25040	19200	74	1056	24297	26367	29196	24996	19020
PORTFOLIO MGMT/BROKERAGE	11	52	24237	23744	*	*	*	29	141	21225	23772	27500	19000	14000
UNDERWRITING	4	62	15621	21690	*	*	*	18	209	18377	21858	*	*	*
MARKETING														
ADVERTISING	6	27	18517	19126	*	*	*	15	84	18848	19358	*	*	*
BRAND/PRODUCT MANAGEMENT	17	105	25237	23628	*	*	*	73	366	22693	23623	31644	22000	15000
BUYER/MERCHANDISING	13	136	19517	22237	*	*	*	36	618	21121	22010	28920	20802	15000
MARKET RESEARCH	7	107	21971	27017	*	*	*	26	240	21923	25636	27000	22000	16000
SALES	63	649	23135	23290	30000	24000	13992	271	2480	22726	23188	30000	23000	16000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	2	17	21000	20553	*	*	*	4	55	19125	20902	*	*	*
MEDIA PLANNING	2	13	24000	19772	*	*	*	2	30	24000	20263	*	*	*
ON-AIR REPORTING	+	+	+	+				+	8	+	16438			
PRODUCTION	2	20	17869	21329	*	*	*	4	66	21310	22982	*	*	*
PUBLIC RELATIONS	10	49	22260	19980	*	*	*	24	133	21608	20118	30000	21750	16000
WRITING / EDITING	5	48	22340	21090	*	*	*	18	165	20583	20239	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	18	+	20551				5	61	17100	19582	*	*	*
FINANC,TAXA, MONETARY POL	3	107	21105	25392	*	*	*	10	166	22213	24253	*	*	*
ECONOMIC PROGRAMS	2	7	21000	21979	*	*	*	7	25	20671	21081	*	*	*
LAW ENFORCEMENT	6	22	28167	25030	*	*	*	9	78	24445	22078	*	*	*
MILITARY	3	68	23467	22970	*	*	*	22	198	21903	22087	25000	21600	19200
NATIONAL SECURITY	+	7	+	23060				1	24	30600	24771	*	*	*
URBAN / REGIONAL PLANNING	+	10	+	23302				9	31	23591	22819	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	3	113	20999	21019	*	*	*	13	242	22801	21054	*	*	*
COUNSELING	3	34	20151	18177	*	*	*	10	97	16378	17675	*	*	*
FUNDRAISING / DEVELOPMENT	1	13	15600	19092	*	*	*	3	19	16700	19057	*	*	*
SOCIAL WORK	1	25	18000	16702	*	*	*	3	87	17931	16550	*	*	*
ENGINEERING														
BIOENGINEERING	4	10	32875	31753	*	*	*	22	66	32192	30924	33600	32910	28812
DESIGN / CONSTRUCT	117	720	28870	29274	33000	28992	24000	501	2786	28840	28849	33000	29400	24000
ENVIRONMENTAL/SANITATION	3	47	27232	26579	*	*	*	55	274	29961	28271	33000	32460	24000
MANUFACTURING/INDUSTRIAL	100	669	29298	29860	32800	30000	26496	416	3534	30285	30492	33000	30600	27000
SYSTEMS / PROGRAMMING	32	135	29104	29424	31800	29748	24996	80	587	29331	30036	32400	29830	24996
POWER SYSTEMS	11	125	30365	29846	*	*	*	63	530	29842	30093	31992	30200	26000
SOFTWARE DESIGN & DEVELOP	70	243	30149	30608	33000	30996	26400	203	737	29806	30537	32500	30528	26064

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	21	68	$30881	$30661	$33800	$31300	$29000	93	484	$29915	$30888	$33000	$30240	$25700
RESEARCH & DEVELOPMENT	47	278	30193	29480	34800	31100	25343	170	1232	30629	30658	34200	32310	25000
TESTING	26	177	28301	28563	34392	27650	25000	77	576	28530	28990	33300	28855	22000
PROCESS ENGINEERING	55	593	32058	31432	34800	32640	29400	347	2341	32288	31902	35000	32800	29496
OTHER ENGINEERING	72	249	29108	29434	33300	29694	24240	172	1465	28954	30614	33300	30000	21960
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	39	349	29056	27572	33696	29400	23500	115	1390	27204	27559	32004	28000	20500
INFORMATION SYSTEMS	28	148	24479	25870	32400	24996	16992	67	574	24129	26766	31516	24996	15738
SYSTEMS ANALYSIS & DESIGN	14	216	28842	28587	*	*	*	80	784	27860	28321	32500	28500	23280
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	49	27000	27938	*	*	*	3	137	28000	28437	*	*	*
AGRICULTURE/NAT'L RESOURC	19	43	17749	19065	*	*	*	68	149	20962	20984	27040	21748	15000
ARCHITECTURE	1	36	20000	21508	*	*	*	6	69	24940	22241	*	*	*
CONSULTING	8	366	26274	28947	*	*	*	38	1336	26364	28373	31000	26400	19500
HUMAN RESRCS /INDUS RELS	17	91	22266	23718	*	*	*	41	266	21520	22937	33600	19495	16000
MANAGEMENT TRAINEE	84	969	22304	21943	28800	20698	18000	304	2928	21193	22080	27996	19992	17000
MATH/STATISTICIANS	1	22	27500	24411	*	*	*	7	64	24102	25546	*	*	*
NURSES / PERSONAL CARE	12	112	24799	25211	*	*	*	28	335	22598	24958	30000	20500	18000
OTHER HEALTH RELATED (EX	25	242	33659	34528	40000	36480	25000	55	501	25258	31011	40000	20700	14004
PARALEGAL	1	87	24000	21354	*	*	*	1	113	24000	20958	*	*	*
PERFORMING ARTS (ENTERTAI	1	5	12000	20983	*	*	*	2	15	12500	16970	*	*	*
RESEARCHERS NON-TECHNICAL	5	16	23837	23905	*	*	*	12	47	24930	23140	*	*	*
RESEARCHERS - TECHNICAL	2	19	18498	25904	*	*	*	5	65	18398	22397	*	*	*
TEACHING	91	430	19901	19105	22500	19000	16000	252	1052	19264	18989	22000	19150	15500
TOTALS	1299	10307						4725	39018					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 6 SEPTEMBER 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	54	115	$28385	$28772	$33000	$27996	$24996	139	463	$27937	$28849	$33000	$27996	$24600
MBA--NON-TECH	35	240	33157	33794	42000	32004	25000	69	885	31164	33873	42000	30000	24996
MBA--TECH	3	88	35900	33532	*	*	*	3	268	35900	37102	*	*	*
MS-BUSINESS	+	12	+	34303				6	60	31333	33244	*	*	*
DISTRIBUTION MANAGEMENT	+	2	+	30450				+	3	+	30600			
ECONOMICS & FINANCE (BANK	5	29	32098	30570	*	*	*	33	194	33996	34050	45000	32000	22907
HOTEL/RESTAURANT MNGMT	+	1	+	20100				+	1	+	20100			
HUMAN RESOURCES (INCL LAB	2	13	31000	32100	*	*	*	6	44	29417	31947	*	*	*
MANAGEMENT INFORMATION SY	+	4	+	33984				10	42	28856	32067	*	*	*
MARKETING/MKTNG MGT (RESE	+	10	+	31966				8	70	32000	34105	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				1	1	21000	21000	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	2	+	19800				2	5	24000	23520	*	*	*
JOURNALISM	+	1	+	24000				1	5	23000	23240	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	4	+	24250				+	16	+	23971			
ELEMENTARY EDUCATION	+	14	+	22454				+	31	+	22037			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	12000			
READING EDUCATION	+	+	+	+				+	1	+	16380			
SPECIAL EDUCATION	2	11	21965	21791	*	*	*	2	27	21965	21810	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	18054			
LETTERS	+	4	+	23251				+	9	+	24334			
VISUAL & PERFORMING ARTS	+	+	+	+				3	14	15000	19945	*	*	*
HUMANITIES - OTHER	+	1	+	24000				+	2	+	32000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	18000				1	5	19200	19185	*	*	*
POLITICAL SCIENCE / GOVT	1	7	38400	30029	*	*	*	3	12	38400	29409	*	*	*
PSYCHOLOGY	3	9	30190	25737	*	*	*	6	27	27428	24390	*	*	*
SOCIOLOGY	+	+	+	+				1	5	26000	24272	*	*	*
SOCIAL SCIENCES - OTHER	2	1	19500	27603	*	*	*	3	26	20167	26030	*	*	*

continued

RMCPA REGIONAL Report No. 6 SEPTEMBER 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	14	+	$35710				6	84	$34910	$34381	*	*	*
AGRICULTURAL	+	1	+	32400				+	1	+	32400			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	11	+	34930			
CHEMICAL	12	64	$35316	35548	*	*	*	33	209	35839	35952	$36600	$36000	$34992
CIVIL	7	49	33103	31180	*	*	*	14	203	31925	30833	*	*	*
COMPUTER	+	21	+	35170				4	100	37760	36760	*	*	*
ELECTRICAL/ELECTRONIC	53	156	33699	35504	$38760	$33996	$30000	142	661	34050	36215	39000	34110	30000
INDUSTRIAL	4	45	33900	33835	*	*	*	12	119	32883	34295	*	*	*
MECHANICAL	21	82	34080	34525	35196	34596	32760	63	470	34095	35131	36000	33996	32760
METALLURGICAL	1	3	45600	37600	*	*	*	13	69	34992	35039	*	*	*
MINING & MINERAL	1	2	35496	33768	*	*	*	4	14	33874	31920	*	*	*
NUCLEAR	+	7	+	35998				+	16	+	34888			
PETROLEUM	1	4	31200	36825	*	*	*	5	27	33000	38231	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	25250				2	21	32000	27753	*	*	*
HEALTH SCIENCES	1	7	20000	23952	*	*	*	2	21	25000	22572	*	*	*
NURSING	+	1	+	33600				+	8	+	26780			
SCIENCES														
AGRICULTURAL & NATL RESOU	1	11	26000	23900	*	*	*	3	14	23600	23835	*	*	*
ARCHITECTURAL & ENVIRONME	+	1	+	34980				1	3	23000	27327	*	*	*
BIOLOGICAL	+	+	+	+				1	5	27716	25063	*	*	*
CHEMISTRY	1	14	21000	29390	*	*	*	14	50	32641	31382	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	63	35738	35294	*	*	*	31	251	36447	35690	42000	37320	28992
SCIENCES														
GEOLOGY & RELATED GEOLOGI	11	22	34955	32927	*	*	*	41	80	33209	31148	36120	33600	29000
MATHEMATICS (INCL ACTUARI	2	11	29936	29647	*	*	*	8	36	31984	30932	*	*	*
PHYSICS	3	4	31908	32681	*	*	*	6	14	29994	30686	*	*	*
POLYMER	+	+	+	+				+	6	+	34137			
TOTALS	235	1169						702	4712					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	91	$32080	$35815	*	*	*	10	529	$31 17	$41283	*	*	*
MBA--TECH	+	7	+	38600				2	136	31000	44282	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	2	106	29350	38571	*	*	*	18	605	28367	42952	*	*	*
MBA--TECH	5	23	32020	36006	*	*	*	6	263	31850	46921	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	7	139	35429	44474	*	*	*	24	540	34017	44529	$41400	$31750	$25000
MBA--TECH	1	36	23800	50628	*	*	*	6	212	36767	49296	*	*	*
TOTALS	17	402						66	2285					

1 Years of previous full time, nonmilitary employment
* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$44333				+	6	+	$47333			
COMPUTER & INFOR SCIENCES	1	3	$48000	48117	*	*	*	1	19	$48000	49743	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	4	19	46000	47075	*	*	*	7	33	44157	44168	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	5	+	38060				+	5	+	38060			
ENGLISH	1	4	23000	23750	*	*	*	1	8	23000	24125	*	*	*
FOREIGN LANGUAGES	3	3	25000	25000	*	*	*	3	4	25000	25250	*	*	*
PSYCHOLOGY	1	1	26462	26462	*	*	*	2	11	24231	32965	*	*	*
SOCIOLOGY	+	+	+	+				+	1	+	27000			
ENGINEERING														
AEROSPACE	+	3	+	45647				+	12	+	49493			
CHEMICAL	16	55	47392	47331	*	*	*	43	212	47239	47717	$50100	$48540	$41460
CIVIL	+	6	+	42033				1	13	34000	39438	*	*	*
COMPUTER	+	4	+	51249				+	9	+	52433			
ELECTRICAL/ELECTRONIC	1	30	48000	53205	*	*	*	3	75	48000	50482	*	*	*
MECHANICAL	+	6	+	48967				1	21	48000	46771	*	*	*
METALLURGICAL	+	7	+	46643				4	24	48250	48464	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	6	+	45470				1	8	43400	43278	*	*	*
BIOLOGICAL	+	1	+	50000				+	1	+	50000			
CHEMISTRY	5	41	38136	42888	*	*	*	27	198	41873	43147	45600	43800	30000
GEOLOGICAL SCIENCES	+	6	+	32417				2	15	35400	33431	*	*	*
MATHEMATICS	+	4	+	53375				+	8	+	45438			
PHYSICS	4	10	43548	41599	*	*	*	13	28	44429	42263	*	*	*
POLYMER	+	1	+	50000				+	14	+	44626			
TOTALS	36	218						109	725					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	23893 456 33996/20000			24052 3		24773 4	18120 5	22000 2	23971 7
BUSINESS ADMIN (INCL MGMT	23000 3	13450 1	25000 1	17880 4		28117 6	22458 5	22000 5	18190 10
ECONOM & FINANCE (BANKING	24652 17	21500 1		22356 40 33000/15000	17550 4	21664 3	25100 11	23921 5	22872 41 54996/16700
HOTEL/RESTAURANT MGMT									30000 1
HUMAN RSRCS (incl LABOR R	25008 1								
MANAGEMENT INFO SYSTEMS	24500 1					30100 1	22000 1	25000 1	25000 1
MARKETING/MARK MGMT (RESR	28200 2	16000 2	24000 1	17572 8	21002 2	17400 2	22492 5	21500 2	22624 12
ADVERTISING		15800 1				18000 1	36000 1		
COMMUNICATIONS						21500 4	25700 3		23467 6
JOURNALISM		15300 2				22175 4			27120 1
TELECOMMUN/BROADCASTING						26500 2	36000 1		
ELEMENTARY EDUCATION				24011 1					
FOREIGN LANGUAGES				12000 1		20000 2			
LETTERS (incl English, Li									22500 1
VISUAL & PERFORMING ARTS		17408 3							
HUMANITIES - OTHER				18200 1					
HISTORY								14700 1	
POLITICAL SCIENCE/GOVT				18000 1	32000 1				17700 1
PSYCHOLOGY				10020 1	42000 3	16500 1			
SOCIOLOGY							27000 1		17793 1
ARCHITECTURAL			26540 2					26000 3	
CHEMICAL							34500 1	32340 3	
CIVIL			25500 2					26148 31 34000/23400	

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
COMPUTER						29100 2	30000 2	36000 1	26502 2
ELECTRICAL/ELECTRONIC						30980 12	28740 26 35000/24996	31013 6	
INDUSTRIAL	31200 1						26800 1	27250 2	
MECHANICAL	27632 3		26599 5			28200 1	31450 2	27775 4	
MINING (INCL GEOLOGICAL)								24500 2	
PETROLEUM								27600 1	
ENGINEERING TECHNOLOGY			30000 1			26900 1	39000 1	34992 2	
INDUSTRIAL TECHNOLOGY							28500 1		
AGRIBUSINESS				18500 2				18500 1	
COMPUTER SCIENCE	24000 1			20000 1		32077 9	27438 53 35000/23000	26000 1	23000 1
COMPUTER PROGRAMMING							26400 1		
INFORMATION SCIENCES & SY	28400 3			25992 2			21695 39 28200/14400	24000 1	21996 1
SYSTEMS ANALYSIS									24504 1
ARCHITECTURAL & ENVIRONME			20000 1						
BIOLOGICAL	30000 2								
CHEMISTRY								35000 1	
GEOLOGY & GEOLOGICAL SCI								26290 4	
MATHEMATICS	15000 1		30000 1			27500 1	19000 2	26900 2	
OTHER PHYSICAL & EARTH SC							21600 3		

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING	19500 2	17750 2	28830 5		21473 12		14160 1		
BUSINESS ADMIN (INCL MGMT	20333 3		20122 9		19225 55 28000/15600	14000 1		21600 1	18000 2
DISTRIBUTION MANAGEMENT	12000 1				15000 1				
ECONOM & FINANCE (BANKING		15936 7	19743 28 30000/13992		23379 44 35000/16992	19200 1		28500 3	20000 3
HOTEL/RESTAURANT MGMT	19563 8	19279 44 26000/17500	20000 1						
HUMAN RSRCS (incl LABOR R				36000 1	17857 7				
MARKETING/MARK MGMT (RESR	20300 7	21333 3	21234 6		20905 60 40000/17496	19327 6			
REAL ESTATE		22500 2							35000 1
ADVERTISING					16800 1			18000 1	
COMMUNICATIONS	15000 1	18500 2	19500 3		21736 14	23508 1		21900 2	
JOURNALISM			20964 2		16300 2			26000 2	
PHYSICAL EDUCATION	20400 1	20996 2							
LETTERS (incl English, Li								15600 1	
VISUAL & PERFORMING ARTS	14750 2								
HUMANITIES - OTHER		19240 1			20238 2				
CRIMINAL JUSTICE				23750 2			20004 1		
HISTORY		21000 1	22000 1		20500 2		14200 1		
POLITICAL SCIENCE/GOVT	15000 1	16000 1	17400 3		21701 4				
PSYCHOLOGY			20250 2		16000 3			12000 1	
SOCIOLOGY	10000 1				19044 1		16000 1		
SOCIAL SCIENCES-OTHER	16800 1	24000 1			18312 8	19992 3			
MECHANICAL			23460 2		28980 1				
ENGINEERING TECHNOLOGY				24000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
INDUSTRIAL TECHNOLOGY					27000 3				
AGRIBUSINESS			18500 1		23000 2			30000 3	
PLANT SCIENCES		19000 1			15000 1				
NATURAL RESOURCES					20000 1				
COMPUTER SCIENCE			21000 2		21400 3				
INFORMATION SCIENCES & SY			24936 5						
HEALTH SCIENCES		20000 1		24000 1	28000 1				
PHARMACY					40655 13				
ARCHITECTURAL & ENVIRONME					11000 1				
BIOLOGICAL			30000 1						
MATHEMATICS			16900 2						
PHYSICS	30000 1				22000 1		34000 2		

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING		18000 1	21263 7		14700 2	21160 26 45000/19008	19011 28 47455/15000		29000 1
BUSINESS ADMIN (INCL MGMT	19500 1	21400 2	28800 1	22114 12	16174 4	19178 20 30000/15750	28300 1	15598 4	17000 2
ECONOM & FINANCE (BANKING	24000 1	27470 7	23050 2	29942 7	20400 1	19594 8	15169 3	12000 1	25879 7
HOTEL/RESTAURANT MGMT				22000 1					
HUMAN RSRCS (incl LABOR R						22500 1	22000 1		
MANAGEMENT INFO SYSTEMS	30100 1		28000 1			15738 1	20000 1		
MARKETING/MARK MGMT (RESR	19667 3	24500 3	20400 1	21950 4	18750 2	20033 5			26698 5
COMMUNICATIONS		17500 2			21000 1	19493 1	25000 1		19200 1
JOURNALISM					14410 1	20792 1	20000 1		
TELECOMMUN/BROADCASTING	23500 2					19500 1			
ELEMENTARY EDUCATION					19315 114 30000/16000				
PHYSICAL EDUCATION					19074 12				
SPECIAL EDUCATION					19464 50 28000/17000			19000 1	
FOREIGN LANGUAGES					19500 1	19500 1			
LETTERS (incl English, Li				16550 2	20547 9		15504 1		13500 2
VISUAL & PERFORMING ARTS				25000 1	17856 19				
HUMANITIES - OTHER					18120 1	19000 2			
CRIMINAL JUSTICE						35000 2	10000 1		
HISTORY		14700 1			24450 3	20600 1			26496 3
POLITICAL SCIENCE/GOVT					17500 1	18033 4	15000 1		
PSYCHOLOGY		15000 1		17000 2		20162 3	18450 1	13280 1	16300 1
SOCIOLOGY							17252 2		19000 1
SOCIAL SCIENCES-OTHER					17173 9	16683 4			29575 4

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AEROSPACE & AERONAUTICAL						20463 1			
ARCHITECTURAL					18600 1				
BIOENGINEERING & BIOMEDIC			30500 1	32000 1			35000 1	18900 1	
CHEMICAL	31457 7	23952 3	32502 2			26606 6	22300 1		
CIVIL	30000 1	24737 19	30315 5	29500 2		24493 31 32670/20400	25622 51 33060/21754		
COMPUTER		24273 3				24580 7			
ELECTRICAL/ELECTRONIC	29790 10		29713 26 36500/27999	21977 2		24407 79 32000/20460	31683 9		30156 1
INDUSTRIAL		31200 1				26122 6			
MECHANICAL	30833 9	32000 1	28888 14	31000 1		24725 32 30000/21588			
METALLURGICAL	26496 2		31800 1						
MINING (INCL GEOLOGICAL)							18768 1		
NUCLEAR				29705 1					
PETROLEUM				30000 1					
ENGINEERING TECHNOLOGY	27468 3		31810 4			25850 2	17000 1		
INDUSTRIAL TECHNOLOGY						23000 1			
AGRIBUSINESS						19800 3			
ANIMAL SCIENCES						15738 1			
PLANT SCIENCES				16500 2	18000 1	16060 3	15000 1		
NATURAL RESOURCES					20400 1	15118 1	12000 1		
OTHER AGRICULTURAL SCIENC				15000 1		18726 2	16000 1		
COMPUTER SCIENCE		32244 1		23172 2	24000 1	19698 3	20256 1		
COMPUTER PROGRAMMING							23000 1		
INFORMATION SCIENCES & SY		12000 1		36000 1	21000 1	18000 1	19140 2		24000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ALLIED HEALTH					18720 2		18000 1	25500 1	
HEALTH SCIENCES					26000 4	18000 2	20500 1	25333 3	17944 15
NURSING						20000 2		23973 13	19385 11
PHARMACY								32653 3	
ARCHITECTURAL & ENVIRONME							27560 1		
BIOLOGICAL				26000 1	21000 1		17000 1		
CHEMISTRY	24996 5					25000 1			12000 1
GEOLOGY & GEOLOGICAL SCI			17197 2						
MATHEMATICS	24000 2	26400 1			18165 15	21504 1			
PHYSICS					20000 1	21600 1		17000 1	
OTHER PHYSICAL & EARTH SC					16785 5				

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	19672 5				22329 9	21800 5	22400 3	25500 1	24691 15
BUSINESS ADMIN (INCL MGMT			14353 6	15667 3	23026 4	21250 2	23020 2	31875 4	21850 2
ECONOM & FINANCE (BANKING					21888 8	29000 1	25738 19	17963 2	26978 9
HOTEL/RESTAURANT MGMT	14412 1		23000 1					19500 1	
HUMAN RSRCS (incl LABOR R									33600 3
MANAGEMENT INFO SYSTEMS					31920 1				
MARKETING/MARK MGMT (RESR						24140 5	32434 6		26550 16
REAL ESTATE								32000 2	
COMMUNICATIONS				15000 1				21250 2	23925 4
JOURNALISM	12000 1		17000 3						
ELEMENTARY EDUCATION	12000 1		14400 1	12042 2					
PHYSICAL EDUCATION			15780 2						
SPECIAL EDUCATION			19000 1	16200 1					
FOREIGN LANGUAGES					22000 1				
LETTERS (incl English, Li									32592 1
VISUAL & PERFORMING ARTS		16500 1							
HUMANITIES - OTHER								21000 1	
PSYCHOLOGY	15600 1		15000 1	13125 2					
SOCIOLOGY			15000 1	14500 1				24000 1	
SOCIAL SCIENCES-OTHER	26238 2								24000 3
AEROSPACE & AERONAUTICAL					28990 25 36300/27240				
AGRICULTURAL							30600 1		
BIOENGINEERING & BIOMEDI					30850 2				

AVERAGE SALARY OFFERS — SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER — CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMICAL					29900 1	29401 3	31600 9	32500 2	32893 185 39744/32160
CIVIL					27750 2			27428 51 36400/24000	31200 2
COMPUTER					29182 7			20000 1	31560 2
ELECTRICAL/ELECTRONIC					30693 100 40000/28332		30358 12	30900 1	32820 16
INDUSTRIAL					28962 7		30780 2	26132 6	30662 11
MECHANICAL					29135 96 34599/27492	29820 1	30643 78 37500/27768	28611 9	32579 48 37040/31800
METALLURGICAL					29665 4		30866 10		30800 2
PETROLEUM								24000 1	
ENGINEERING TECHNOLOGY					28406 54 38000/27492		30230 13	28800 1	32580 1
INDUSTRIAL TECHNOLOGY					27960 43 33000/27000		30900 3		
AGRIBUSINESS						21224 14	29700 1		
ANIMAL SCIENCES						19816 9			20000 1
PLANT SCIENCES						21001 3			
OTHER AGRICULTURAL SCIENC		20000 1				22118 26 28000/16000	29736 1		30000 1
COMPUTER SCIENCE					29520 27 34632/27852		27600 1	28000 1	33730 2
INFORMATION SCIENCES & SY									33600 2
SYSTEMS ANALYSIS					24000 1				
HEALTH SCIENCES			12000 1	15000 1					31644 1
ARCHITECTURAL & ENVIRONME					19000 1				
CHEMISTRY									27996 5
GEOLOGY & GEOLOGICAL SCI								25650 2	
MATHEMATICS					31867 3		29025 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25881 7	23499 4	24000 1			25980 2		23500 3	25854 24 34000/24804
BUSINESS ADMIN (INCL MGMT	21868 3	26048 4	25663 3	17846 2	16320 1				
ECONOM & FINANCE (BANKING	22321 7	23500 5	23909 8	22533 3	23000 1			19200 1	25367 28 30000/24500
MANAGEMENT INFO SYSTEMS	29605 3	33000 2							29267 3
MARKETING/MARK MGMT (RESR	22009 9	23790 4	22177 11	25498 14				19600 2	23000 1
ADVERTISING		21933 3							
COMMUNICATIONS		21500 1	21300 5	23429 7	25000 1		24000 1		
JOURNALISM									16000 2
TELECOMMUN/BROADCASTING	36000 1								28500 1
FOREIGN LANGUAGES		29004 1							
HUMANITIES - OTHER				18200 1					
PSYCHOLOGY			22800 1						
BIOENGINEERING & BIOMEDIC		30000 1							28457 3
CHEMICAL		30649 4	30913 8	33200 6	30000 3	30000 2		30600 3	33611 121 36000/32220
CIVIL	21999 2	22267 6	30000 1	31200 2	20000 1	29975 4			31553 20 35832/29640
COMPUTER	29183 20 32400/27500	30347 19							27333 3
ELECTRICAL/ELECTRONIC	31108 87 35500/29496	30428 147 39600/27600	30513 12	32850 6	32720 4	30100 3	33700 2	32400 1	32068 24 35700/29400
INDUSTRIAL	27817 6	30000 1	35566 5	31000 1				30000 2	33220 4
MECHANICAL	29816 19	30469 33 33000/28800	29794 13	30880 3	30930 2	30000 1		29100 2	32683 76 35600/30999
METALLURGICAL	31200 1	33000 1			30064 20 34800/27600	29400 9			33600 1
MINING (INCL GEOLOGICAL)						29284 10			
NUCLEAR		27000 2							
PETROLEUM									35196 42 49000/34000

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ENGINEERING TECHNOLOGY	28539 15	29039 25 32400/25992	28494 2		18000 1	18720 1	29760 1		
INDUSTRIAL TECHNOLOGY		27200 6	29196 3						
AGRIBUSINESS			19000 1						26000 1
ANIMAL SCIENCES			20711 9						
OTHER AGRICULTURAL SCIENC	14560 1		24471 14						22200 1
COMPUTER SCIENCE	30944 88 38400/25992	29652 36 32496/28200				30160 1		29688 1	30089 9
COMPUTER PROGRAMMING	32400 1								
INFORMATION SCIENCES & SY	25400 2	25200 2	30300 1						24996 2
BIOLOGICAL									31000 1
CHEMISTRY		17000 1							
GEOLOGY & GEOLOGICAL SCI									28812 1
MATHEMATICS	26943 6	26456 2	25800 1			30000 1			30000 1
PHYSICS	31200 1	30000 1							27240 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI	
ACCOUNTING					27936	1			24000	1		
BUSINESS ADMIN (INCL MGMT			22668	1	19938	2			17950	4	15300	1
ECONOM & FINANCE (BANKING			24720	1	29997	4						
MANAGEMENT INFO SYSTEMS	20870	2										
MARKETING/MARK MGMT (RESR	22000	1	24840	2	24936	1			33167	3		
COMMUNICATIONS					20400	1			22250	2	19000	1
JOURNALISM	19200	1										
HUMANITIES - OTHER									17000	1	12000	1
PSYCHOLOGY			18000	1								
CHEMICAL			33840	1							32400	2
CIVIL			27800	2			27600	1				
COMPUTER					32004	1						
ELECTRICAL/ELECTRONIC	32400	1			28550	2					32348	5
INDUSTRIAL					28800	1						
MECHANICAL			28884	2	31750	2	29000	1			30472	1
METALLURGICAL							30000	1				
ENGINEERING TECHNOLOGY			28289	7			26500	1				
INDUSTRIAL TECHNOLOGY			30000	1	21936	5						
COMPUTER SCIENCE	28000	1			28800	1					25500	1
INFORMATION SCIENCES & SY											31318	1

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	23936 480 33996/20000	16557 10	24500 2	21012 60 39996/13992	27020 10	23329 30 34700/16500	23926 33 48000/16800	22269 16	22437 82 54996/16700
BACHELOR - TECHNICAL	27118 11		26423 12	21797 5		30818 26 35196/27500	25973 132 39000/18700	27420 65 36000/23400	24501 5

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	18475 28 25000/15000	19145 66 26000/17000	20677 60 45000/14400	27833 3	20711 216 40000/16000	19387 12	16091 4	22591 11	21833 6
BACHELOR - TECHNICAL	30000 1	19500 2	23708 13	26500 2	31285 27 52000/21000		34000 2	30000 3	

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	22450 8	23017 17	22678 12	23340 29 34992/16000	19124 230 36000/15300	20199 81 50000/15750	18728 42 47455/15000	15239 7	24331 27 36000/16500
BACHELOR - TECHNICAL	29076 39 39120/24996	24951 30 32979/21000	29409 55 60000/25000	25467 15	19419 33 35000/16000	23975 186 34900/19650	25234 75 39996/18768	24864 22 40000/18000	18915 29 30156/16000

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18633 11	16500 1	15942 16	14303 10	22700 23 31920/18996	23169 13	26562 30 50004/20004	25709 14	26090 53 33600/21300
BACHELOR - TECHNICAL		20000 1	12000 1	15000 1	29318 373 40000/27492	21992 56 33700/16000	30617 132 37500/27600	27482 75 36400/24000	32572 279 39744/31200

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	24197 30 36000/15600	24715 24 33000/20000	22948 29 28790/20400	23795 27 40000/21600	21440 3	25980 2	24000 1	21483 6	25459 59 34000/24000
BACHELOR - TECHNICAL	30283 249 38400/25992	29844 287 39600/26400	27961 70 55000/22000	32352 18	29743 31 34800/27600	29266 32 33000/28000	32387 3	30232 9	32957 311 49000/30000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	20735 4	23014 5	25931 9		23345 11	15433 3
BACHELOR - TECHNICAL	30200 2	28864 13	26682 12	28275 4		31383 10

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	23581 482 33996/19488	22996 126 45000/18000	15000 1						25454 10
BUSINESS ADMIN (INCL MGMT	20750 4	14333 3		18747 2	22500 1		17250 4		19184 5
ECONOM & FINANCE (BANKING	25758 15	24551 13	21253 19	23415 16	25392 32 48000/20004		19000 2	20000 3	24846 51 32000/22500
HOTEL/RESTAURANT MGMT.	22000 1								
MANAGEMENT INFO SYSTEMS									25000 1
MARKETING/MARK MGMT (RESR	30000 1		18900 4	15894 4			13000 1	20004 1	24333 3
COMMUNICATIONS		18600 2						22000 1	24500 1
ELEMENTARY EDUCATION									18006 2
FOREIGN LANGUAGES			12000 1						
HUMANITIES - OTHER			18200 1						
POLITICAL SCIENCE/GOVT			17700 1		32000 1				21900 1
PSYCHOLOGY			34005 4						
AGRIBUSINESS			18000 1				19800 3		
INFORMATION SCIENCES & SY	28400 3								
MATHEMATICS	15000 1	16900 2							

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING				22000 1			24000 1		
BUSINESS ADMIN (INCL MGMT	16887 5	19700 3		21247 17	20600 5	20110 6	19770 29 30000/15300		
DISTRIBUTION MANAGEMENT				15000 1			12000 1		
ECONOM & FINANCE (BANKING	23279 16	16996 9		25158 10	18329 4	22250 2	21932 60 30000/13932		12000 1
HOTEL/RESTAURANT MGMT	20000 1			19500 3					
HUMAN RSRCS (incl LABOR R					12000 1		10000 1		
MARKETING/MARK MGMT (RESR	21500 2	19800 1	20225 4	25115 22 50004/20500	22454 18	22837 15	22867 84 40000/18000		
REAL ESTATE							35000 1		
ADVERTISING			18560 5				21600 1		36000 1
COMMUNICATIONS	23250 2		28200 1	21000 2		16000 1	22284 31 29500/18000		
JOURNALISM		17928 1	15300 2	12000 1			22800 4		
PHYSICAL EDUCATION				20400 1					
FOREIGN LANGUAGES			20000 2						
VISUAL & PERFORMING ARTS			10224 1	25000 1				19500 3	
HUMANITIES - OTHER								18000 1	
HISTORY							22000 1		
POLITICAL SCIENCE/GOVT		16500 2		15369 2			21600 3		
PSYCHOLOGY	15000 1	16500 1		12000 1			18660 5		
SOCIOLOGY	13000 1			10000 1			24000 1		
SOCIAL SCIENCES-OTHER				18000 1	21000 1		19808 9		
CHEMICAL				30504 1			31067 3		
CIVIL							28829 7		
ELECTRICAL/ELECTRONIC							26800 10		

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
INDUSTRIAL							30540 2		
MECHANICAL		31500 1					30205 4		
METALLURGICAL							32082 2		
AGRIBUSINESS	21120 1			21000 1	19000 1	16300 1	24680 5		
ANIMAL SCIENCES				21625 4	17430 2		24000 1		
OTHER AGRICULTURAL SCIENC				24500 1	23250 4	30000 1	23000 1		
COMPUTER SCIENCE				31500 1					
HEALTH SCIENCES				31644 1					
ARCHITECTURAL & ENVIRONME							11000 1		
BIOLOGICAL							30000 2		
PHYSICS							31200 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING						20864 5			
BUSINESS ADMIN (INCL MGMT		19500 1	18900 2		17833 3	24600 3			20660 2
ECONOM & FINANCE (BANKING						22004 2	22875 4		18726 1
HUMAN RSRCS (incl LABOR R			22000 1					36000 1	
MANAGEMENT INFO SYSTEMS			11500 1						
MARKETING/MARK MGMT (RESR		30000 1	16800 1						20860 2
ADVERTISING			20000 1						
COMMUNICATIONS			20833 6	20700 3	15000 1			25000 1	
JOURNALISM			16000 2	19671 7					
TELECOMMUN/BROADCASTING		20000 1		23750 4					
PHYSICAL EDUCATION					17000 1				
FOREIGN LANGUAGES			22000 1						
LETTERS (incl English, Li			15504 1	16350 2					
HUMANITIES - OTHER				20000 1					
CRIMINAL JUSTICE							19500 1	25601 5	
HISTORY							14700 1		20600 1
POLITICAL SCIENCE/GOVT								15000 1	
PSYCHOLOGY							19000 1		
SOCIOLOGY								16000 1	
SOCIAL SCIENCES-OTHER			27332 3						15000 1
CIVIL			21999 2						23750 2
COMPUTER		15738 1							
ELECTRICAL/ELECTRONIC									22344 6

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
INDUSTRIAL									25343 1
MECHANICAL									23133 3
INDUSTRIAL TECHNOLOGY				23000 1					
AGRIBUSINESS			30000 3						
COMPUTER SCIENCE									21600 1
CHEMISTRY									25000 1
PHYSICS									21600 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BUSINESS ADMIN (INCL MGMT			19920 4		15600 1				
ECONOM & FINANCE (BANKING			19369 2	16000 1					
MANAGEMENT INFO SYSTEMS			20000 1						
MARKETING/MARK MGMT (RESR			40000 2						
REAL ESTATE								32000 2	
COMMUNICATIONS			15000 1						
JOURNALISM					18000 1				
ELEMENTARY EDUCATION				12000 1					
PHYSICAL EDUCATION		14560 1							
LETTERS (incl English, Li			19496 2						
VISUAL & PERFORMING ARTS					16500 1				
PSYCHOLOGY				14495 4		17897 2			
SOCIOLOGY				19649 2					
SOCIAL SCIENCES-OTHER		18726 1		18000 1					
AEROSPACE & AERONAUTICAL							27104 3	30185 9	
ARCHITECTURAL								21800 2	
BIOENGINEERING & BIOMEDIC								32000 1	
CHEMICAL							33347 14	30430 16	32894 29 34300/32460
CIVIL		25576 7					32400 1	26639 151 36400/22932	26639 14
COMPUTER								26456 4	
ELECTRICAL/ELECTRONIC							34150 2	30499 85 40000/27000	29000 1
INDUSTRIAL							30540 1	30000 1	
MECHANICAL								30268 105 37500/27500	29800 4

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
METALLURGICAL	30600 1		24000 1					29276 9	
MINING (INCL GEOLOGICAL)								25089 3	
PETROLEUM								30000 2	27600 1
ENGINEERING TECHNOLOGY								29014 90 39000/25992	
INDUSTRIAL TECHNOLOGY								27474 13	
COMPUTER SCIENCE								31494 7	
ALLIED HEALTH						18000 1			
HEALTH SCIENCES				20500 1					
BIOLOGICAL									31000 1
GEOLOGY & GEOLOGICAL SCI							28812 1		22832 5
PHYSICS								34000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
ACCOUNTING	24940 3								
BUSINESS ADMIN (INCL MGMT		25200 1					49200 1		
ECONOM & FINANCE (BANKING		26040 7							
MARKETING/MARK MGMT (RESR	32400 1								
TELECOMMUN/BROADCASTING					33000 1				
LETTERS (incl English, Li								32592 1	
PSYCHOLOGY			21500 1						
AEROSPACE & AERONAUTICAL	26701 3			25000 1	30000 1	28938 5		27977 3	
AGRICULTURAL	30600 1								
ARCHITECTURAL						28000 1			
BIOENGINEERING & BIOMEDIC		30733 3				29333 3	18900 1	31200 2	
CHEMICAL	32755 37 36996/31200	34500 1				32940 67 35400/32580	31871 9	32915 174 36000/31500	33188 17
CIVIL	26463 8	24342 1				25816 3	27225 4	31303 7	25934 22 35832/21600
COMPUTER	30963 1	29436 10	30963 1	29944 34 32500/27840	27018 1			30000 1	33120 1
ELECTRICAL/ELECTRONIC	31109 86 35496/23600	30717 40 34800/28848	30053 51 36500/27000	29886 70 35196/24996	29907 79 35000/25700	29440 48 34800/25000	27328 26 35500/20463	31158 30 34500/29000	28135 53 39996/24000
INDUSTRIAL	30159 38 55000/25343					26800 1			34200 1
MECHANICAL	30304 152 34500/27492	29260 2	29760 9	27937 8	30951 4	30696 26 34092/27840	29078 26 34392/25343	31764 52 35500/29496	29470 56 37040/24336
METALLURGICAL	31031 16					26496 2		30308 20 34800/29400	29500 1
MINING (INCL GEOLOGICAL)								28438 8	28920 2
NUCLEAR						27000 2			
PETROLEUM	34020 1					36000 1	21600 1	35530 37 49000/34000	33000 2
ENGINEERING TECHNOLOGY	28234 13	29760 1	27040 1	30996 6	27606 3	27133 3	28426 6	24830 4	28032 11
INDUSTRIAL TECHNOLOGY	28129 41 33000/27000					21996 5			29138 6

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/		SYSTEMS / PROG		POWER SYSTEMS	SOFTWARE DESIG		HARDWARE DESIG		RESEARCH & DEV		TESTING		PROCESS ENGINE		OTHER ENGINEER
OTHER AGRICULTURAL SCIENC	24750	2														
COMPUTER SCIENCE	30335	12	27118	6		30458 37200/28000	75	33667	3	34500	1			33332	2	
INFORMATION SCIENCES & SY			24996	5		16992	3									
CHEMISTRY										35000	1	17000	1			
GEOLOGY & GEOLOGICAL SCI												27300	1			
MATHEMATICS			29667	3		28448	6	21800	1					25800	1	
PHYSICS	34000	1								20000	1	30000	1	28620	2	
OTHER PHYSICAL & EARTH SC														21600	3	

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING	18800 2				24000 1		28250 2	18000 1	22075 8
BUSINESS ADMIN (INCL MGMT	17010 2	25000 2	20349 6		28790 1		24000 1	20123 5	20232 78 34992/15600
ECONOM & FINANCE (BANKING	20400 1	23868 3	24200 2	28000 3			24678 9	19855 4	23536 45 36000/18192
HOTEL/RESTAURANT MGMT							30000 1	19804 3	19261 49 26000/17500
HUMAN RSRCS (incl ~~LABOR R~~								30825 4	21335 6
MANAGEMENT INFO SYSTEMS	28447 3	28175 9	28260 5						
MARKETING/MARK MGMT (RESR							26400 1	19831 3	20872 45 40000/18000
REAL ESTATE									22500 2
COMMUNICATIONS								24498 3	21819 11
JOURNALISM								20000 1	22837 3
TELECOMMUN/BROADCASTING	36000 1						36000 1		
PHYSICAL EDUCATION									20996 2
FOREIGN LANGUAGES		19500 1							29004 1
LETTERS (incl English, Li								16000 1	22500 1
HUMANITIES - OTHER									19319 6
HISTORY								14450 2	20667 3
POLITICAL SCIENCE/GOVT								17331 3	18801 4
PSYCHOLOGY							15000 1	19493 1	17000 3
SOCIOLOGY		27000 1					17000 2		19044 1
SOCIAL SCIENCES-OTHER					13513 1			19493 1	19199 5
AEROSPACE & AERONAUTICAL			28500 1						
ARCHITECTURAL						26540 2	25000 1		
CHEMICAL								24000 1	33000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
CIVIL					18726 1		27430 4	19200 2	
COMPUTER	27755 11	22672 2	25667 3						
ELECTRICAL/ELECTRONIC		25344 1	30600 2		23866 1		31500 1		31160 2
INDUSTRIAL		27500 1					29650 6		25358 5
MECHANICAL			34000 1			30000 1	28500 3		30400 4
NUCLEAR							29705 1		
AGRIBUSINESS					23003 7			22000 1	18000 5
ANIMAL SCIENCES					19263 10		19500 1		21496 2
PLANT SCIENCES					17600 9				19000 1
NATURAL RESOURCES					12000 1			17559 2	
OTHER AGRICULTURAL SCIENC					21854 34 29736/16000				23260 6
COMPUTER SCIENCE	28134 69 34632/20400	28340 14	28864 54 38400/25992						21000 2
COMPUTER PROGRAMMING	27267 3								
INFORMATION SCIENCES & SY	25171 18	21189 32 36000/14400	24560 3				24000 1	33600 2	26400 1
SYSTEMS ANALYSIS	24504 1		24000 1						
HEALTH SCIENCES									24000 2
ARCHITECTURAL & ENVIRONME						22187 3			
BIOLOGICAL							30000 1	26000 1	
GEOLOGY & GEOLOGICAL SCI					24697 2				
MATHEMATICS	27300 4		30000 2				25000 1		
PHYSICS		22000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING								30928 2
ECONOM & FINANCE (BANKING			12000 1			21000 1	18996 3	
COMMUNICATIONS								21000 1
JOURNALISM								14410 1
ELEMENTARY EDUCATION								19210 116 30000/15500
PHYSICAL EDUCATION			18144 1					19159 11
SPECIAL EDUCATION		19000 1						19392 52 28000/17000
FOREIGN LANGUAGES								19500 1
LETTERS (incl English, Li			14004 1					19866 8
VISUAL & PERFORMING ARTS					12500 2			18181 18
HUMANITIES - OTHER			12000 1					18120 1
HISTORY			26496 3					24450 3
PSYCHOLOGY								15600 1
SOCIOLOGY			14500 1					
SOCIAL SCIENCES-OTHER		31633 3				13200 1		17622 7
CHEMICAL			30996 1					24342 2
MECHANICAL			20700 1					
PLANT SCIENCES		15780 1					18000 1	
NATURAL RESOURCES								20400 1
COMPUTER SCIENCE								22200 1
ALLIED HEALTH			21950 2					19040 1
HEALTH SCIENCES			19268 23 35000/15000	24000 1				23000 3
NURSING		21872 23 40000/18000	20610 3					

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
PHARMACY			39155 16					
BIOLOGICAL								19000 2
CHEMISTRY			12000 1			26496 10		
MATHEMATICS	24102 7							18165 15
PHYSICS							17000 1	
OTHER PHYSICAL & EARTH SC								16785 5

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	23633 503 33996/19488	22895 144 45000/18000	21881 31 42000/15000	21623 22 33000/13992	25501 34 48000/20004		17143 7	20401 5	24297 74 45000/19020
BACHELOR - TECHNICAL	25050 4	16900 2	18000 1				19800 3		

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	21228 28 54996/14000	17605 17	18848 15	22358 64 50004/15000	21155 29 28920/14600	21821 24 30960/16000	21884 232 40000/15600	19125 4	24000 2
BACHELOR - TECHNICAL	21120 1	31500 1		25072 9	20980 7	23150 2	27735 39 35400/24000		

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		23167 3	20242 19	20441 17	17100 5	22213 10	20671 7	24445 9	19624 7
BACHELOR - TECHNICAL		15738 1	26800 5	23000 1					22967 15

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL		16643 2	22701 12	15920 9	16700 3	17897 2		32000 2	
BACHELOR - TECHNICAL	30600 1	25576 7	24000 1	20500 1		18000 1	32192 22 39744/28812	28827 499 40000/24000	29961 55 34300/24000

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	26805 4	25935 8	21500 1		33000 1		49200 1	32592 1	
BACHELOR - TECHNICAL	30319 412 60000/27000	29709 72 36000/24996	29977 62 36500/27000	29806 203 37200/26064	29881 92 35000/25700	30629 170 39120/25000	28258 76 38000/22000	32287 346 49000/29496	28954 172 39996/21960

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	23707 9	26355 16	23984 13	28000 3	22101 3		24667 18	20925 32 35000/16000	20846 273 40000/17000
BACHELOR - TECHNICAL	27501 106 34632/21504	23431 51 36000/15000	28612 67 38400/25000		20909 65 31000/15500	24940 6	27891 20 31500/25000	23635 9	24247 31 33000/19000

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28475 4	18767 8		12500 2	17100 2	18996 3	19283 222 47455/15600
BACHELOR - TECHNICAL	24102 7	21618 24 40000/18000	26363 47 52000/16000	24000 1		26496 10	17500 2	19124 30 30000/15500

AVERAGE SALARY OFFERS SEPTEMBER 1989 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	27387 23 34000/25000			36000 1		39996 1	25002 2	30669 3	31800 3
MBA--TECH						39700 1			

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH		20004 1	30000 2		37668 3				
MBA--TECH				30000 1					

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH		34532 3		36000 1		24996 1	24000 3		30251 4
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							45000 1		31500 2
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	36524 4		30000 1	39571 7				29150 2	36996 1
MBA--TECH	38000 1								

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1989

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida State University
University of Florida
Georgia College
Georgia Institute of Technology
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Presbyterian College
Queens College
Randolph-Macon Woman's College
Rollins College
University of South Alabama
University of South Carolina
University of South Carolina-Aiken
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 9, 1989, through February 3, 1989) and cumulatively (September 1, 1988, and February 3, 1989).

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/9/89 THROUGH 2/3/89

CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	98	561	$24670	$25166	$28500	$25000	$20844	196	1331	$24138	$24690	$28500	$24500	$19000
BUSINESS ADMIN (INCL MGMT	4	155	21093	23342	*	*	*	34	330	20487	22070	24000	20000	17000
DISTRIBUTION MANAGEMENT	+	26	+	24480				1	36	16000	24363	*	*	*
ECONOM & FINANCE (BANKING	13	85	21115	23074	*	*	*	22	253	20941	22966	24000	21000	18000
HOTEL/RESTAURANT MGMT	+	13	+	21154				+	64	+	19737			
HUMAN RSRCS (incl LABOR R	+	11	+	20036				+	23	+	21538			
MANAGEMENT INFO SYSTEMS	1	51	32500	27689	*	*	*	2	138	26250	26626	*	*	*
MARKETING/MARK MGMT (RESR	19	125	22468	22395	*	*	*	38	322	21018	21989	25800	21250	16800
REAL ESTATE	+	+	+	+				+	6	+	22788			
COMMUNICATIONS														
ADVERTISING	1	1	17000	17000	*	*	*	1	10	17000	19249	*	*	*
COMMUNICATIONS	4	20	20375	21027	*	*	*	4	60	20375	20041	*	*	*
JOURNALISM	+	5	+	20632				1	28	14500	18696	*	*	*
TELECOMMUN/BROADCASTING	+	2	+	14600				1	7	13000	13711	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	2	18	14089	15607	*	*	*	8	76	16832	17231	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	14400				+	4	+	13090			
PHYSICAL EDUCATION	+	+	+	+				1	8	20000	19759	*	*	*
SPECIAL EDUCATION	+	6	+	18183				2	19	20604	19705	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	1	20000	20000	*	*	*	3	11	18933	17045	*	*	*
TEXTILES & CLOTHING	+	+	+	+				+	11	+	16924			
MERCHANDISING MANAGEMENT	+	+	+	+				+	3	+	18167			
HUMANITIES														
FOREIGN LANGUAGES	1	1	21120	21120	*	*	*	5	9	20804	19813	*	*	*
LETTERS (incl English, Li	1	2	16800	21150	*	*	*	1	30	16800	19288	*	*	*
VISUAL & PERFORMING ARTS	+	1	+	29000				+	17	+	15340			
HUMANITIES - OTHER	+	2	+	18516				3	22	18418	22739	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	1	+	20004				2	17	16851	19497	*	*	*
HISTORY	1	3	18500	21167	*	*	*	2	9	17850	18402	*	*	*
POLITICAL SCIENCE/GOVT	+	1	+	17000				1	18	23000	19580	*	*	*
PSYCHOLOGY	2	7	18000	19611	*	*	*	6	38	16992	17450	*	*	*
SOCIOLOGY	2	2	15700	15700	*	*	*	3	14	15267	19009	*	*	*
SOCIAL SCIENCES-OTHER	1	2	17000	14935	*	*	*	1	25	17000	18752	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	13	29100	28322	*	*	*	1	40	29100	28432	*	*	*
AGRICULTURAL	+	+	+	+				+	3	+	19787			
ARCHITECTURAL	+	+	+	+				+	5	+	22375			
BIOENGINEERING & BIOMEDIC	+	1	+	28800				+	4	+	28315			
CHEMICAL	5	100	33102	32503	*	*	*	12	214	32618	32435	*	*	*
CIVIL	2	47	29400	26758	*	*	*	17	157	26586	25742	*	*	*
COMPUTER	+	21	+	29753				5	41	30360	29241	*	*	*
ELECTRICAL/ELECTRONIC	11	132	30306	30416	*	*	*	38	392	29874	29869	33000	30000	26000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 1/9/89 THROUGH 2/3/89

CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING (continued)														
INDUSTRIAL	6	40	$25331	$29320	*	*	*	14	83	$25469	$28872	*	*	*
MECHANICAL	21	150	30384	30189	$31860	$30000	$28800	58	438	30351	29902	$33500	$30150	$28000
METALLURGICAL	+	+	+	+				1	9	29000	29666	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				+	2	+	24936			
NUCLEAR	+	+	+	+				+	1	+	30000			
PETROLEUM	+	5	+	33460				+	36	+	30227			
TEXTILE	+	+	+	+				3	3	27333	27333	*	*	*
ENGINEERING TECHNOLOGY	2	16	23100	25910	*	*	*	4	97	23100	28423	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	15000				5	12	25196	25393	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	8	+	24978				+	23	+	21820			
ANIMAL SCIENCES	+	+	+	+				+	5	+	19380			
PLANT SCIENCES	+	2	+	16890				1	5	18500	17656	*	*	*
NATURAL RESOURCES	+	+	+	+				+	1	+	22800			
OTHER AGRICULTURAL SCIENC	+	8	+	23088				+	15	+	21811			
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	62	27883	28117	*	*	*	31	214	25534	27074	30600	26000	20160
COMPUTER PROGRAMMING	+	2	+	25100				10	21	27016	26212	*	*	*
INFORMATION SCIENCES & SY	+	12	+	27325				3	42	25333	25958	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				+	7	+	28228			
HEALTH SCIENCES														
ALLIED HEALTH	1	1	23040	23040	*	*	*	2	40	23040	23880	*	*	*
HEALTH SCIENCES	1	3	23950	18317	*	*	*	1	20	23950	18067	*	*	*
NURSING	5	6	20640	21172	*	*	*	14	79	20522	23101	*	*	*
PHARMACY	+	+	+	+				45	50	37408	36583	41000	41000	27144
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	31560			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	10	+	23592			
BIOLOGICAL	+	+	+	+				1	13	12000	18930	*	*	*
CHEMISTRY	+	6	+	32583				4	26	27325	27010	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	3	+	22720			
MATHEMATICS	+	3	+	28100				2	36	22225	23554	*	*	*
PHYSICS	+	5	+	26000				+	5	+	26000			
OTHER PHYSICAL & EARTH SC	+	8	+	23160				1	11	28000	22655	*	*	*
TOTALS	212	1755						611	5107					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/9/89 THROUGH 2/3/89							CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	85	477	$25293	$25393	$28500	$25000	$22000	166	1109	$24672	$24911	$28500	$25000	$20500
ACCOUNTING (PRIVATE)	9	84	21125	23726	*	*	*	23	230	21163	23110	26000	21986	16392
COMMERCIAL BANKING (CNSMR	5	14	20500	21565	*	*	*	9	40	20411	21552	*	*	*
COMMERCIAL BANKING (LENDG	4	11	18850	22264	*	*	*	8	25	17913	21036	*	*	*
INVESTMT BANKING (CORP FN	+	2	+	23350				2	9	19000	23367	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				1	1	34200	34200	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	16700				+	4	+	17175			
INVESTMT BANKG (SALES & T	+	+	+	+				+	3	+	20835			
FINANCIAL/TREASURY ANALYS	2	25	24500	24839	*	*	*	3	79	25167	23841	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	4	+	20050				+	9	+	22522			
UNDERWRITING	+	5	+	22076				2	21	21000	21197	*	*	*
MARKETING														
ADVERTISING	+	3	+	18333				+	10	+	16952			
BRAND/PRODUCT MANAGEMENT	1	19	27500	25687	*	*	*	2	58	30550	23900	*	*	*
BUYER/MERCHANDISING	3	22	23167	24442	*	*	*	6	69	20583	22453	*	*	*
MARKET RESEARCH	1	10	17000	22392	*	*	*	2	26	23998	21805	*	*	*
SALES	11	124	23382	23207	*	*	*	44	330	21747	22680	28200	22000	16500
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				5	14	29120	23598	*	*	*
MEDIA PLANNING	1	1	17000	17000	*	*	*	4	8	17144	18281	*	*	*
ON-AIR REPORTING	+	1	+	16000				+	2	+	18000			
PRODUCTION	+	3	+	17733				2	10	29250	19020	*	*	*
PUBLIC RELATIONS	+	8	+	22378				1	33	13000	18894	*	*	*
WRITING / EDITING	+	2	+	13080				1	18	14500	15843	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	19493				+	8	+	17172			
FINANC,TAXA, MONETARY POL	5	7	21298	22086	*	*	*	6	16	21248	21192	*	*	*
ECONOMIC PROGRAMS	+	1	+	15000				+	4	+	17992			
LAW ENFORCEMENT	+	1	+	20004				2	22	16851	20526	*	*	*
MILITARY	1	15	16800	20483	*	*	*	2	47	16800	21148	*	*	*
NATIONAL SECURITY	+	2	+	25409				+	6	+	19901			
URBAN / REGIONAL PLANNING	+	+	+	+				+	3	+	21160			
SOCIAL SERVICES														
ADMINISTRATION	+	25	+	25147				2	43	17750	23824	*	*	*
COUNSELING	1	1	17000	17000	*	*	*	2	13	17000	16322	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	1	+	23500			
SOCIAL WORK	+	+	+	+				1	13	10500	19008	*	*	*
ENGINEERING														
BIOENGINEERING	+	5	+	32256				+	7	+	29511			
DESIGN / CONSTRUCT	3	88	29300	28626	*	*	*	15	302	27957	28184	*	*	*
ENVIRONMENTAL/SANITATION	+	4	+	27032				+	31	+	26923			
MANUFACTURING/INDUSTR	+	141	+	30153				39	399	28991	29979	31800	29400	25000
SYSTEMS / PROGRAMMING	+	24	+	29605				3	61	29345	29605	*	*	*
POWER SYSTEMS	1	19	30600	29616	*	*	*	2	38	30600	29293	*	*	*
SOFTWARE DESIGN & DEVELOP	+	18	+	29044				+	57	+	29191			

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/9/89 THROUGH 2/3/89

CUMULATIVE PERIOD 9/1/88 THROUGH 2/3/89

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	1	6	$34000	$29145	*	*	*	4	41	$31700	$30039	*	*	*
RESEARCH & DEVELOPMENT	4	44	30638	30595	*	*	*	9	132	27367	29807	*	*	*
TESTING	+	15	+	28306				2	60	25650	27305	*	*	*
PROCESS ENGINEERING	33	133	29570	31503	$33960	$29400	$26000	65	288	29403	31273	$34300	$29400	$24000
OTHER ENGINEERING	5	19	29274	30170	*	*	*	5	70	29274	30088	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	2	76	28750	27583	*	*	*	30	200	24680	26336	31000	25200	19000
INFORMATION SYSTEMS	1	33	28200	28521	*	*	*	5	110	28400	26971	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	18	25500	27868	*	*	*	7	80	26786	27153	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	23413				+	11	+	27688			
AGRICULTURE/NAT'L RESOURC	+	14	+	23860				2	24	18500	22467	*	*	*
ARCHITECTURE	+	1	+	30000				+	18	+	22399			
CONSULTING	2	36	28250	27705	*	*	*	8	95	24500	26041	*	*	*
HUMAN RESRCS /INDUS RELS	2	13	21600	22425	*	*	*	8	52	22515	22261	*	*	*
MANAGEMENT TRAINEE	16	130	19917	21523	*	*	*	33	385	21236	21050	26950	20000	18000
MATH/STATISTICIANS	+	+	+	+				1	7	16500	20877	*	*	*
NURSES / PERSONAL CARE	5	6	20640	19830	*	*	*	14	76	20522	23097	*	*	*
OTHER HEALTH RELATED (EX	2	8	23495	21633	*	*	*	48	121	36529	27804	41000	41000	24900
PARALEGAL	+	+	+	+				+	2	+	20460			
PERFORMING ARTS (ENTERTAI	+	+	+	+				+	3	+	15000			
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	5	+	22552			
RESEARCHERS - TECHNICAL	+	+	+	+				+	10	+	20115			
TEACHING	4	32	16525	16736	*	*	*	15	138	18562	18036	*	*	*
TOTALS	212	1755						611	5107					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported